



Laxmi Devi Institute of Engineering & Technology

A Division of MNES

Placement Notice

Pool Campus Drive by ICICI Prudential on 08/02/2016 at LIET, ALWAR (Rajasthan)

About Company: As a life insurance sales professional, you will be responsible for offering customers right advice to plan their production, investment and long-term financial savings to customer. We are looking for high energy, achievement-oriented, self-confident individuals who are willing to take on aspiration targets to script their care career success. Prior experience in life insurance is not significant for success in this role.

Designation: Financial Service Consultants

Brief Profile and Job description:-

Sell insurance as per given targets through:

- Extensive field work: Local Travel
- Generating leads through partners & own network
- Meeting customer as per their convenience
- Understanding customer needs & offering suitable products
- Regular customer service
- Maintaining & submitting Daily Sales Report

Desired qualities:

- Hardworking
 - o Self-starter
 - o Motivated to stretch for achieving targets
- Resilient
 - o Learns from setbacks & redirects focus
 - o “Never say die” attitude
- Interpersonal ability
 - o Builds rapport quickly and relates with others
 - o Extends the best service to customers in every interaction
- Ethical conduct: Zero tolerance for slippage

Job Location: Alwar, Jaipur





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Qualification: B.Tech- All Branches, MBA, BBA, B.Com, B.Sc, BA and other Graduate, Under Graduate, Post Graduate (2016, 2015, 2014)

Salary:

1,50,000+Incentives/Annual Bonus+ Benefits Amount (e-Medicaid Rs.3,50,000/- + Group Term Insurance Rs.5,00,000/- + Accidental Death Benefit Rs.20,00,000/- + Mobile reimbursement of Rs.500/- + Tablet for all new employees)

With warm regards,

Training & Placements Cell

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